# **Business Information Report: Foss Maritime Company**

The following is the report you requested. This report will remain on file for 5 days.

Monitor your accounts to learn about changes that can affect your business relationships. Click on Continuous Monitoring to register this company, or to learn more. Continuous Monitoring

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ATTN: schmidt

\*IN DATE\*

Statement Date: DEC 31 1998

RATING CHANGE

DUNS: 06-717-2288 FOSS MARITIME COMPANY (INC) (SUBSIDIARY OF SALTCHUCK RESOURCES, INC, SEATTLE, WA)

660 W EWING ST AND BRANCH(ES) OR DIVISION(S) SEATTLE WA 98119

TEL: 206 281-3800

DATE PRINTED AUG 31 2001 RATING FORMERLY DEEP SEA FOREIGN,

DOMESTIC, COAST STARTED WIDE & INTERCOASTAL TRANSPORTATION, TOWING & TUGBOAT SERVICE, HARBOR TERMINAL & SHIP REPAIR

SALES F \$177,361,000 WORTH \$119,591,000 **EMPLOYS** 1,200(60 HERE) HISTORY CLEAR FINANCING SEC-UNSEC

1987

SIC NOS. 44 12 44 24 44 92 44 91 37 31

CHIEF EXECUTIVE: STEVE SCALZO,

SPECIAL EVENTS

1 of 10

12/11/00 A Rating change has occurred on this company.

\* \* \* CUSTOMER SERVICE 

If you have questions about this report, please call our Customer Service Center at 1-800-234-3867 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

\*\*\* Additional Decision Support Available \*\*\*

Additional D&B products, credit recommendations and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Solution Center at 1-800-362-3425 from anywhere within the U.S.



# \* \* \* SUMMARY ANALYSIS

The Summary Analysis section reflects information in D&B's file as of August 27, 2001.

## RATING SUMMARY . . . .

The Rating was changed on December 12, 2000 because of D&B's overall assessment of the company's financial, payment and history information. The "1R" portion of the Rating (the Rating Classification) indicates business size of 10 or more employees for this company. The "3" on the right (Composite Credit Appraisal) indicates an overall "fair" credit appraisal. This credit appraisal was assigned because the open suits, liens or judgments in D&B's file and the presence of "Secured Financing" in D&B's file.

Below is an overview of the company's D&B Rating(s) since 01/01/91:

RATING	DATE APPLIED
1R3	12/12/00
_ <u>-</u> -	01/01/91

\* \* \* PAYMENT SUMMARY \* \* \*

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 70.

This PAYDEX score indicates that payments to suppliers average 15 days beyond terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 79% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	TOTAL	TOTAL DOLLAR	LARGEST HIGH	% W∕IN		DAYS S	SLOW	
	RCV'D	AMOUNTS			<31	31-60	61-90	91+
	#	\$	\$	8	8	8	8	8
Total in D&B's file	75	164,000	25,000					
Top 10 Industries:								
1 Whol electrical equi	<b>6</b> q	20,000	7,500	57	43			_
2 Whol industrial equi	_	10,250	5,000			_	12	_
3 Petroleum refining	4	55,050	25,000		~	_	1 <u>,</u> 2 27	
4 Mfg cleaning product	s 4	6,350	5,000			_	_	_
5 Radiotelephone commu		5,100	2,500		_	25	_	~
6 Misc equipment renta		18,500	15,000	41	54		5	_
7 Whol metal	3	10,250	5,000	50	50	_	_	_
8 Oil/gas production	2	2,750	2,500		_	_	_	
9 Whol const/mine equi	p 2	3,000	2,500	58	_	42		_
10 Whol tires/tubes	1	5,000	5,000	100	-	-	-	-
11 OTHER INDUSTRIES	38	22,650	2,500	74	20		6	-
Other Payment Categorie	s:.	,				,		
Cash experiences	0 ·	0	0					

Payment record unknown	3	5,100	5,000
Unfavorable comments	0	0	0
Placed for collection			
with D&B	0	0	
other	0	N/A	•

The highest "Now Owes" on file is \$25,000 The highest "Past Due" on file is \$2,500

D&B receives over 315 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received.

PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

Antic - Anticipated (Payments received prior to date of invoice)

Disc - Discounted (Payments received within trade discount period)

Ppt - Prompt (Payments received within terms granted)

REPORTED	PAYING RECORD		HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS		LAST SALE WITHIN
08/01	Ppt		1000	-0~	-0~			1 Mo
	Ppt		500	-0-	-0-	N30		4-5 Mos
	Ppt	٠.	250	50	-0-			1 Mo
	Ppt		250	50	-0-			1 Mo
	Ppt-Slow	60	2500	750	-0-			1 Mo
07/01	Ppt	•	25000	25000	-0-			1 Mo
·	Ppt		5000	1000	250	ИЗ 0		1 Mo
	Ppt		5000	2500	500	N30		1 Mo
	Ppt		5000	2500	-0-	N30		1 Mo
•	Ppt.		5000	-0-	-0-			2-3 Mos
	Ppt		2500	2500	-0-	N15		1 Mo
	Ppt		2500	1000	-0-	N30		1 Mo
	Ppt		1000	100	-0-	N30		1 Mo
•	Ppt		1000	1000	-0		,	1 Mo
	Ppt		1000	-0-	-0-	ИЗ 0		6-12 Mos
	Ppt		1000	750	-0-			1 Mo
	Ppt		750	500	-0-			1 Mo
	Ppt		750	-0-	-0-	и30		4-5 Mos
	Ppt		500	50	50			1 Mo
	Ppt		500	-0-	-0-			2-3 Mos
•	Ppt		500	500	-0-	272.0		1 Mo
	Ppt		250	-0-	-0-	N30		2-3 Mos
	Ppt		250	250	-0-	И30		1 Mo
	Ppt		100	-0-	-0-			2-3 Mos
	Ppt		100	0-	-0-			4-5 Mos
	Ppt		100	50 50	-0-			1 Mo
	Ppt		100	50	-0-			1 Mo
	Ppt		100 50	-0- 50	-0	•		4-5 Mos
	Ppt		50	50 50	-0-	~		
	Ppt Clay	1 5			-0-	M2 0		1 1/2
	Ppt-Slow		2500 1000	1000 -0-	500	N30		1 Mo
	Ppt-Slow		1000	-0-	-0- -0-	N30		4-5 Mos
	Ppt-Slow Ppt-Slow		750	-0-	-0-	1420		1 Mo 1 Mo
	Ppt-Slow		500	-0-	-0-			
	Ppt-Slow		250	250				1 Mo
	Ppt-Slow Ppt-Slow			2500	-0- 250		•	1 Mo
			2500 2500	-0-		M2.0		1 Mo
	Ppt-Slow	<i>3</i> 0 ,	7500 7500	5000	-0- 250	N30 N30		1 Mo
	Slow 5 Slow 30		2500 .	-0 <del>-</del>			•	1 Mo
			1000	500	-0-	N30		6-12 Mos
	Slow 30				50	M2 0		1 Mo
	Slow 90		1000	~ O <b>-</b>	- O -	N30		6-12 Mos

	(043)	50	-0-	-0-		4-5 Mos
06/01	Ppt	1000	1000	-0-	N30	. 1 Mo
	Ppt	500	500 .	-0-		1 Mo
	Ppt	250	250	-0-		1 Mo
	Ppt	250	-0-	-0-	И30	6-12 Mos
	Ppt	100	50 .	-0-	×	1 Mo
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt	50	-0-	-0-		6-12 Mos 、
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt-Slow 30	1000	500	250		1 Mo
	Ppt-Slow 30	1000	-0-	-0-		6-12 Mos
	Ppt-Slow 90	15000	7500	2500		1 Mo
	Slow 5	5000	-0-	-0-		6-12 Mos
	(0.56)	5000	250	- 0 -	N30	
05/01	Ppt	5000	5000	-0-		1 Mo
•	Ppt	2500	2500	-0~	И30	1 Mo
	Ppt	1000	1000	-0-		1 Mo
	(060)	50	-0-	-0-		2-3 Mos
04/01	Ppt-Slow 30	15000	250	250		4-5 Mos
	Ppt-Slow 90	15000	-0-	-0-		2-3 Mos
03/01	Ppt	100	-0-	-0-	2 10 N30	6-12 Mos
	Ppt	50	<b>-0-</b> .	-0-	2 10 N30	2-3 Mos
•	Slow 30	100	100	100		
12/00	Slow 30	100	100 -	100	и30	
09/00	Ppt	1000	100	-0-	и30	1 Mo
	Ppt-Slow 30	250	-0-	-0-	1/2 10 N30	6-12 Mos
	Slow 30	250	-0-	-0-	и30	6-12 Mos
	Slow 30	100	-0-	-0-	изо ,	6-12 Mos
	Slow 60	50	50	50	и30	2-3 Mos
08/00	Ppt-Slow 60	2500	2500	-0-	N30	1 Mo
07/00	Ppt	50	-0-	-0-		6-12 Mos
06/00	Ppt	5000	100		1 10 N30	
05/00	Ppt	1000	500	-0-	N30	1 Mo

\* Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

FINANCE					
11/08/00		न	'iscal		
	•	Dec 31	1998		
Curr Ass	ets		2,000		
Curr Lia	.bs	30,71	2,000		
Current	Ratio	,	1.21		
Working	Capital	6,41	0,000	•	
Other As	sets	172,24	1,000		
Worth		119,59	1,000		
Sales		177,36			
Long Ter	m Liab	59,06			
	it (Loss)	19,93	2,000		
	cal statement	dated DEC 31	1998:		
Cash	\$	3,943,000	Accts Pay	\$	9,826,000
Accts Re	.c		Accruals	·	15,660,000
Inventor	У		L.T. Liab-(1yr)		5,226,000
Deferred	Taxes	235,000		•	
Curr A	ssets	37,122,000	Curr Liabs		30,712,000
Fixt & E	quip	158,009,000	Pay to Parent		7,878,000
Capital			Self-insured		• • • • •
Construc	tion Fund	4,759,000	Claims		5,181,000
Investme	nts-Other	2,949,000	L.T. Liab-Other		40,874,000

<sup>\*</sup> Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

Def. Credits/Income 5,127,000 COMMON STOCK 576,000 ADDIT. PD.-IN CAP 15,589,000 RETAINED EARNINGS 103,426,000 6,524,000 Def. Credits/Income Other Assets

Total Total Assets 209,363,000 209,363,000

From JAN 01 1998 to DEC 31 1998 annual sales \$177,361,000; cost of goods sold \$144,232,000. Gross profit \$33,129,000; operating expenses \$10,947,000. Operating income \$22,182,000; other income \$1,803,000; other expenses \$3,566,000; net income before taxes \$20,419,000; Federal income tax \$487,000. Net income \$19,932,000.

Statement received by mail OCT 27 1999. Accountant: Price Waterhouse Coopers LLP.

ACCOUNTANTS OPINION: A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications.

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On NOV 08 2000 Doug Johnson, vp fin, declined financial information.

He submitted the following interim figures dated NOV 08 2000: Sales for year end were \$175,000,000.

Dun & Bradstreet's usual practice is not to Rate a Subsidiary higher than its Parent. The Tangible Net Worth and financial condition of the Parent have been used as one factor in Rating this business. A copy of the report on the Parent is available if further information is required.

#### PUBLIC FILINGS

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

\* \* \* LIEN(S) \* \* \*

> A lienholder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lienholder against a debtor may be indicative of such an occurrence.

\_\_\_\_\_\_\_

FILING NO.: 98 1284184

AMOUNT: \$2,111 STATUS: Void

County Tax TYPE: DATE STATUS ATTAINED: 06/11/1999 FILED BY: TAX COLLECTOR DATE FILED: 07/27/1998 AGAINST: FOSS MARITIME LATEST INFO COLLECTED: 08/18/1999

and OTHERS

WHERE FILED: LOS ANGELES COUNTY RECORDERS

OFFICE, NORWALK, CA

FILING NO.: 98 1284185

AMOUNT: \$778 STATUS: Void

County Tax DATE STATUS ATTAINED: 07/10/2000 TYPE: FILED BY: TAX COLLECTOR DATE FILED: 07/27/1998 AGAINST: FOSS MARITIME LATEST INFO RECEIVED: 08/20/2000

and OTHERS

WHERE FILED: LOS ANGELES COUNTY RECORDERS

OFFICE, NORWALK, CA

FILING NO.: 98 1284186

AMOUNT: \$2,111 STATUS: Void TYPE: County Tax DATE STATUS ATTAINED: 07/18/2000 FILED BY: TAX COLLECTOR DATE FILED: AGAINST: FOSS MARITIME CO LATEST INFO RECEIVED: 08/27/2000

and OTHERS

WHERE FILED: LOS ANGELES COUNTY RECORDERS

OFFICE, NORWALK, CA

FILING NO.: 98 1284187

STATUS: Open

AMOUNT: \$2,956 TYPE: County Tax DATE STATUS ATTAINED: 07/27/1998 DATE FILED: 07/27/1998 FILED BY: TAX COLLECTOR AGAINST: FOSS MARITIME CO LATEST INFO COLLECTED: 09/15/1998

and OTHERS

WHERE FILED: LOS ANGELES COUNTY RECORDERS

OFFICE, NORWALK, CA

\_\_\_\_\_\_ \_\_\_\_\_\_\_

FILING NO.: 98 1284188

STATUS: Void

AMOUNT: \$3,009 TYPE: County Tax TYPE: County Tax DATE STATUS ATTAINED: 06/11/1999
FILED BY: TAX COLLECTOR DATE FILED: 07/27/1998
AGAINST: FOSS MARITIME CO LATEST INFO COLLECTED: 08/18/1999 DATE STATUS ATTAINED: 06/11/1999
DATE FILED: 07/27/1998

and OTHERS

WHERE FILED: LOS ANGELES COUNTY RECORDERS

OFFICE, NORWALK, CA

FILING NO.: 98 0648129

STATUS: Void

AMOUNT: \$2,445 TYPE: County Tax DATE STATUS ATTAINED: 08/02/1999 DATE FILED: 04/20/1998 LATEST INFO RECEIVED: 10/20/1999 FILED BY: TAX COLLECTOR AGAINST: FOSS MARITIME

WHERE FILED: LOS ANGELES COUNTY RECORDERS

OFFICE, NORWALK, CA

\_\_\_\_\_\_\_\_\_\_\_

FILING NO.: 98 0648130

STATUS: Void

AMOUNT: \$2,445 TYPE: County Tax DATE STATUS ATTAINED: 08/02/1999 FILED BY: TAX COLLECTOR

AGAINST: FOSS MARITIME CO

DATE SIAIOS ATTAINED: 00/02/1999

DATE FILED: 04/20/1998

LATEST INFO RECEIVED: 10/20/1999

WHERE FILED: LOS ANGELES COUNTY RECORDERS

OFFICE, NORWALK, CA

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FILING NO.: 98 0648131

AMOUNT: \$856 TYPE: County Tax STATUS: Void

DATE STATUS ATTAINED: 08/02/1999 FILED BY: TAX COLLECTOR DATE FILED: 04/20/1998 LATEST INFO RECEIVED: 10/20/1999 AGAINST: FOSS MARITIME CO

WHERE FILED: LOS ANGELES COUNTY RECORDERS

OFFICE, NORWALK, CA

FILING NO.: 98 0648133

AMOUNT: \$3,424 STATUS: Void

TYPE: County Tax DATE STATUS ATTAINED: 09/02/1999 FILED BY: TAX COLLECTOR DATE FILED: 04/20/1998 AGAINST: FOSS MARITIME CO LATEST INFO RECEIVED: 10/20/1999

WHERE FILED: LOS ANGELES COUNTY RECORDERS

OFFICE, NORWALK, CA

FILING NO.: 98 0648134

AMOUNT: \$3,485 STATUS: Open

TYPE: County Tax DATE STATUS ATTAINED: 04/20/1998 FILED BY: TAX COLLECTOR DATE FILED: 04/20/1998 AGAINST: FOSS MARITIME CO LATEST INFO COLLECTED: 06/09/1998

WHERE FILED: LOS ANGELES COUNTY RECORDERS

OFFICE, NORWALK, CA

\_\_\_\_\_\_\_

\_\_\_\_\_ COLLATERAL: Leased Inventory FILING NO: 963300306 DATE FILED: 11/25/1996 LATEST INFO RECEIVED: 12/27/1996 TYPE: Original SEC. PARTY: GTE LEASING CORP, WESTLAKE FILED WITH: SECRETARY OF VILLAGE, CA STATE/UCC DIVISION. DEBTOR: FOSS ENVIRONMENTAL SERVICES CO, SEATTLE, WA COLLATERAL: Equipment and proceeds FILING NO: 20011420180 DATE FILED: 05/22/2001 LATEST INFO RECEIVED: 06/13/2001 TYPE: Original SEC. PARTY: CATERPILLAR FINANCIAL SERVICES FILED WITH: SECRETARY OF CORPORATION, NASHVILLE, TN STATE/UCC DIV DEBTOR: FOSS MARITIME COMPANY WA STATE/UCC DIVISION, \_\_\_\_\_\_ COLLATERAL: Computer equipment FILING NO: 972410161 DATE FILED: 08/29/1997 TYPE: Original LATEST INFO RECEIVED: 09/16/1997 SEC. PARTY: GTE LEASING CORP, WESTLAKE FILED WITH: SECRETARY OF VILLAGE, CA STATE/UCC DIVISION, EBTOR: FOSS ENVIRONMENTAL SERVICES CO, SEATTLE, WA DEBTOR: \_\_\_\_\_ COLLATERAL: Computer equipment FILING NO: 963300305 DATE FILED:
TYPE: Original LATEST INFO RECEIVED: LATEST INFO RECEIVED: 12/27/1996 SEC. PARTY: GTE LEASING CORP, WESTLAKE FILED WITH: SECRETARY OF VILLAGE, CA
DEBTOR: FOSS ENVIRONMENTAL SERVICES CO,
SEATTLE, WA STATE/UCC DIVISION, COLLATERAL: Leased Equipment and proceeds - Leased Fixtures and proceeds FILING NO: 973000356 DATE FILED: 10/27/1997 LATEST INFO RECEIVED: 11/19/1997 TYPE: Original SEC. PARTY: STEELCASE FINANCIAL SERVICES, FILED WITH: SECRETARY OF INC, GRAND RAPIDS, MI STATE/UCC DIVISION, EBTOR: FOSS ENVIRONMENTAL SERVICES CO, SEATTLE, WA DEBTOR: COLLATERAL: Leased Fixtures and proceeds - Leased Business machinery/equipment and proceeds - Leased Equipment and proceeds FILING NO: 932440162 DATE FILED: LATEST INFO SEC. PARTY: RICOH CORPORATION, BERWYN, PA
DEBTOR: FOSS MARITIME

LATEST INFO RECEIVED: 09/23/1993
FILED WITH: SECRETARY OF WA COLLATERAL: Leased Fixtures and proceeds - Leased Business machinery/equipment and proceeds - Leased Equipment and proceeds DATE FILED: FILING NO: 932280101 08/16/1993 TYPE: Original LATEST INFO RECEIVED: 09/23/1993 SEC. PARTY: RICOH CORPORATION, BERWYN, PA FILED WITH: SECRETARY OF DEBTOR: FOSS MARITIME STATE/UCC DIVISION. WA COLLATERAL: Leased Fixtures and proceeds - Leased Business machinery/equipment and proceeds - Leased Equipment and proceeds FILING NO: 93163565 DATE FILED: 08/11/1993 LATEST INFO RECEIVED: 08/25/1993

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This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

\_\_\_\_\_\_

FILING NO: 93163565 DATE FILED: 05/27/1998
TYPE: Continuation LATEST INFO RECEIVED: 06/02/1998

SEC. PARTY: RICOH CORP, BERWYN, PA

DEBTOR: FOSS MARITIME, LONG BEACH, CA

ORIG. UCC FILED: 08/11/1993

ORIG. FILING NO: 93163565

FILED WITH: SECRETARY OF

STATE/UCC DIVISION,

CA

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

COLLATERAL: Leased Vehicles

FILING NO: 981240274 DATE FILED: 05/04/1998
TYPE: Original LATEST INFO RECEIVED: 05/21/1998

SEC. PARTY: GLESBY MARKS CORP, HOUSTON, TX FILED WITH: SECRETARY OF

DEBTOR: FOSS ENVIROMENTAL SERVICES CO, STATE/UCC DIVISION,

SEATTLE, WA WA

COLLATERAL: Leased Vehicles

FILING NO: 981180181 DATE FILED: 04/28/1998
TYPE: Original LATEST INFO RECEIVED: 05/15/1998

SEC. PARTY: GLESBY MARKS CORP, HOUSTON, TX FILED WITH: SECRETARY OF

DEBTOR: FOSS ENVIRONMENTAL SERVICES CO, STATE/UCC DIVISION,

SEATTLE, WA WA

There are additional suits, liens, or judgments in D&B'S file on this company available by contacting 1-800-234-3867.

There are additional UCC's in D&B's file on this company available by contacting 1-800-234-3867.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

HISTORY 11/08/00

STEVE SCALZO, PRES-CEO JOSEPH H LANGJAHR, V PRES-GEN COUNSEL+

DIRECTOR(S): The officers identified by (+)

Corporate file #2-201198-5.

Business started 1889 by others as Foss Launch & Tug. Present control succeeded Sep 17 1987. 100% of capital stock is owned by the parent company.

STEVE SCALZO born 1947. 1970 graduated from the U S Merchant Marine Academy, Washington, DC. 1970-76 employed by Chevron Shipping Co, San Francisco, CA. Also received masters degree in law and commerce from Gonzaga University, Spokane, WA, in 1975. Joined this company in 1976; appointed vice president-operations in 1981.

JOSEPH H LANGJAHR born 1947. 1969 received BA from University of California, Irvine, CA. 1976 received Juries Doctorate from University of Southern California, Los Angeles, CA. 1976-80 employed by Detels, Draper & Marinkovich, Seattle, WA, a legal firm in maritime litigation. Joined this company in 1980 as house counsel; elected vice president general counsel in 1984.

SISTER SUBSIDIARIES:

Totem Ocean Trailer Express Inc, Seattle, WA. Started 1975. DUNS #07-925-5758. Operates as a deep sea transportation service.

673 Leasing Inc, Seattle, WA. Started 1982. DUNS #79-847-1397. Ship lessor.

675 Leasing Inc, Seattle, WA. Started 1982. DUNS #79-847-1405. Ship lessor.

All companies are 100% owned by the parent company. No intercompany relations reported.

#### OPERATION

11/08/00

Subsidiary of SALTCHUCK RESOURCES, INC, SEATTLE, WA which operates as a deep sea transportation and ship lessor. Parent company owns 100% of capital stock. Parent company has 4 other subsidiary(ies).

As noted, this company is a subsidiary of Saltchuck Resources, Inc, DUNS #07-510-8902. Reference is made to that report for background information on the parent company and its management.

The financial condition of the parent company is undetermined.

Operates as a contract waterborne carrier and provides auxiliary
maritime services including deep sea foreign, domestic, coast wide and
intercoastal transportation. Operates 250 tugboats and barges, which
furnishes harbor services which includes tugboat services, ship
assists, towing, auxiliary tugboat services and harbor terminal
services. Also provides ship repair services and environmental
cleanup.

ADDITIONAL TELEPHONE NUMBER(S): Facsimile (Fax) 206 281-4702. Terms include contract basis, due net 30 days and terms within tariff regulations. Has 3,000 account(s). Sells to the marine industry. Territory: West Coast.

Season peaks May-Oct. Business slow Jan-Feb.

EMPLOYEES: 1,200 which includes officer(s) and 5 part-time. 60 employed here.

FACILITIES: Owns 18,000 sq. ft. in 2 story frame.

LOCATION: Ship canal section on side street.

BRANCHES: This business has multiple branches, detailed branch/division information is available in Dun & Bradstreet's linkage or family tree products.

SUBSIDIARIES: This business has 6 subsidiaries listed below. Foss Environmental Services Company, Inc, Seattle, WA, started 1988. Wholly owned. DUNS #79-694-8651. Operates as a wholesaler of chemicals used for environmental cleanups, cleanup services including oil spill cleanup, site surveying and underground tank repair. Intercompany relations: None reported by management.

Pacific Towboat & Salvage Co (Inc), DBA Foss Pacific Southwest, Long Beach, CA, started 1987, DUNS #00-690-6184. Marine towing service.

Brix Maritime Co (Inc), DBA Foss Columbia Snake Rivers, Portland,

OR, started 1993, DUNS #00-578-2412. Marine towing and transportation.

Gulf Caribe Maritime, Inc, Mobile, AL, DUNS #80-938-2393. Barge transportation.

Foss Alaska Lines (Inc), Seattle, WA, DUNS #80-938-2443. Docking service for ships.

Sortwell Inc DBA Amnav, Seattle, WA (100%) chartered 1996. 08-31( /) 075108902 050166166 H

### FULL DISPLAY COMPLETE

Monitor your accounts to learn about changes that can affect your business relationships. Click on

Continuous Monitoring to register this company, or to learn more.

New Search Order an Investigation Continuous Monitoring

Company Reports Company Lookup Search U.S. Marketing Lists Global Family Linkage Global Marketing Lists

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